

## Q&A

### Request for Qualifications: Zero Energy Modeling Services

#### 2016 Prop A Bond

#### SF Unified School District

1. Will the scope of this project include an evaluation of ZNE definitions to identify the best suited one, or has a definition already been chosen?  
**SFUSD UTILIZES THE ZERO NET SITE ENERGY DEFINITION IN CONJUNCTION WITH A SHIFT AWAY FROM FOSSIL FUELS (I.E. NATURAL GAS) BY 2040. IN OTHER WORDS, WE SEEK TO ELECTRIFY OUR BUILDINGS AND POWER THEM WITH ONSITE SOLAR.**
2. Is there flexibility in the choice of energy modeling tools for ZNE analysis?  
**THIS IS OPEN FOR DISCUSSION BETWEEN THE DISTRICT AND WINNING FIRMS.**
3. Should the respondents assume that the nine sites have recently been audited?  
**IN SOME CASES THAT WILL BE TRUE, BUT NOT IN ALL OF THEM. WINNING FIRMS MIGHT NEED TO VISIT SITES TO GATHER ADDITIONAL INFORMATION.**
4. The RFQ stipulates experience with public schools in grades K-14. Can you confirm what applies for grades 13 and 14? I am assuming community college would apply.  
**CORRECT.**
5. In the RFQ Table of Contents there is listed a section V: Exhibits which includes 1. Appendix A: Work Sample. However the RFQ ends at section IV. Is there a section V or should we disregard?  
**DISREGARD**
6. Regarding the work product sample, identifying information of the customer is typically redacted for confidentiality purposes. Is this acceptable or would it negatively impact the score?  
**ACCEPTABLE**
7. Approximately how many firms do you anticipate selecting for the pool?  
**THREE**
8. In the rates and fees section, only a per-square-foot price is requested. Is this intended to be just a lump sum or is more granularity preferred? (For example, rates per position and/or percent budget per task)  
**ADDITIONAL GRANULARITY NOT REQUESTED. USE SQUARE FOOTAGE ESTIMATES AS A GUIDE TO THE TOTAL AMOUNT OF WORK TO BE EXPECTED.**
9. Will each winning team work on 9 schools (estimated at 1,000,000 sf)?  
**NOT NECESSARILY, BUT FEE SHOULD BE BASED ON THAT ASSUMPTION.**
10. May we provide non-public school projects where we have completed energy modeling work?  
**NON-SCHOOL PROJECTS MAY BE LISTED BUT WILL NOT BE RATED AS HIGHLY.**

11. Should we assume we're starting from scratch when building our budget, or that we are doing models for District sites that we have already visited and audited?

**ASSUME YOU ARE STARTING FROM SCRATCH**

12. Would it be OK for us to include a report created for SFUSD as the sample report in our response or would you prefer that we include the sample report that we prepared for the other K-12 client?

**SFUSD IS FINE.**

13. Will SFUSD engineers accompany consultants on site walkthroughs?

**THAT IS OUR PREFERENCE BUT ENGINEERS ARE NOT ALWAYS AVAILABLE.**

14. Will access to original and renovation/modification as-built drawings be provided for all facilities, or will consultants need to document building dimensions/systems?

**THE DISTRICT WILL MAKE EVERY EFFORT TO PROVIDE ACCESS BUT CANNOT GUARANTEE SO IN EVERY SINGLE CASE.**