



SFUSD SAN FRANCISCO
PUBLIC SCHOOLS

PURCHASING DEPARTMENT
135 Van Ness Avenue, Room 123
San Francisco, Ca. 94102

T 415.241.6468
F 415.241.6487

WWW.SFUSD.EDU

INVITATION FOR BID ~ Cover Sheet

Philips HeartStart FRx AEDs, batteries and electrode pads

Invitation For Bid No. 0000014172

MAIL OR DELIVER BIDS TO

San Francisco Unified School District
Purchasing Department
Bid No. 0000014172
135 Van Ness Avenue, Room 123
San Francisco, CA 94102

BID DUE DATE AND TIME:

April 25, 2016 – 2:00 p.m.

- Competitive bids for the specified material and/or service must be received by the San Francisco Unified School District's Purchasing Department, on or before the due date and time specified herein.
- As a requirement of this solicitation, bidders are required to respond according to the instructions contained in this Invitation for Bid. Bidders will respond utilizing the format, forms and other criteria indicated in this Bid Invitation.
- Bidder responses that do not comply with the format, forms and other criteria indicated, may be rejected. The District reserves the right to refuse all bids.
- Bids transmitted by facsimile, email or other electronic communication will **not** be considered. Bids received after the due date and time will be rejected.
- To preserve the integrity of this IFB, bidders are requested **not** to contact any individual within the District other than the District's Purchaser as indicated in Section 9 under the Special Terms and Conditions.

TABLE OF CONTENTS

1. COVER SHEET
2. TABLE OF CONTENTS AND TIMELINE
3. BID SHEET
4. PRODUCT SPECIFICATIONS

Bid Timeline	Date
Bid Advertisement #1	April 12, 2016
Bid Advertisement #2	April 19, 2016
Bid Opening.....	April 25, 2016
Award Notice.....	April 27, 2016

** EMAIL QUESTIONS TO EVAN MAGANTE AT MAGANTEE@SFUSD.EDU NO LATER THAN APRIL 21, 2016.*



INVITATION FOR BID

* THIS IS NOT AN ORDER *

SUPPLIER: _____
 ADDRESS: _____
 CITY,ST: _____
 CONTACT: _____
 PHONE: _____
 FAX: _____

ISSUE DATE: April 12, 2016
 IFB NO.: 0000014172
 DUE DATE: April 25, 2016 2:00 P.M.
 PURCHASER: Evan Magante
 PHONE: (415) 241-6468
 FAX: (415) 241-6487

QUOTATIONS ARE INVITED BY THE BUYER TO BE RECEIVED NOT LATER THAN 2:00 PM ON THE SPECIFIED DUE DATE, COVERING THE ARTICLES OR SERVICES UNDER CONDITIONS STATED. THIS QUOTATION WILL BE USED FOR A SCHOOL PURCHASE ORDER FOR THOSE ITEMS ON WHICH YOUR FIRM IS THE SUCCESSFUL BIDDER. THE IFB NUMBER IS TO APPEAR ON ALL CORRESPONDENCE RELATED TO THIS SOLICITATION.

LINE	QUANTITY	U/M	DESCRIPTION	MFGR.	UNIT PRICE	EXTENDED PRICE
1	64.00	EA	PHILIPS HEARTSTART FRx AED DEFIBRILLATOR, MODEL # 861304	PHILIPS	\$	\$
2	64.00	EA	PHILIPS HEARTSTART FRx SMART PADS II, ITEM # 989803139261	PHILIPS	\$	\$
3	64.00	EA	PHILIPS HEARTSTART FRx REPLACEMENT BATTERY, ITEM # M5070A	PHILIPS	\$	\$
4					\$	\$
5			* FULL PRODUCT SPECIFICATIONS ATTACHED *		\$	\$
6			* NO SUBSTITUTIONS *		\$	\$
7			* PRODUCT MUST BE DELIVERED BEFORE JUNE 30, 2016. OTHERWISE, CANCELED. *		\$	\$
8			DELIVERY ADDRESS: SFUSD ATHLETICS DEPARTMENT - 555 PORTOLA DRIVE, BUNGALOW 2, SAN FRANCISCO, CA 94131		\$	\$
9					\$	\$
10					\$	\$
11						
12						
13					\$	\$

By signing, I attest that I am an authorized representative/agent authorized by my signature to bind the organization to the terms and conditions of the solicitation.

NAME: _____
 TITLE: _____
 SIGN: _____ DATE: _____

SUB-TOTAL	\$
SALES TAX (8.75%)	\$
SHIPPING & HANDLING	\$
Other	\$
TERMS	
BID TOTAL	\$



INVITATION FOR BID

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GENERAL CONDITIONS, INSTRUCTIONS AND INFORMATION FOR BIDDERS

DEFINITIONS

"Purchaser" means Supervisor of Purchasing, San Francisco Unified School District, "District" means San Francisco Unified School District, "Contractor" means bidder to whom award is made.

CONTRACT-INTERPRETATION

Articles and services covered by this quotation must comply with applicable laws, ordinances and other legal requirements. A written purchase order or other acceptance mailed or otherwise furnished to the successful bidder within specified acceptance time results in a binding contract without further action by either party.

Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to the Purchaser, who shall decide the true meaning and intent of the contract, and his decision shall be final and conclusive.

NONDISCRIMINATORY EMPLOYMENT PRACTICES

Provisions of Chap. 12B of the San Francisco Administrative Code, as amended, are incorporated herein and by reference made a part of this contract as though fully set forth (See Addendum attached hereto for nondiscrimination provision).

ALTERNATES

When the name of a manufacturer, brand or make, with or without model number, is used in describing any item, bids for equal articles will be considered unless otherwise stated, but the Purchaser shall be the sole judge as to whether such alternate articles are acceptable. Unless the bidder states to the contrary, articles offered will be assumed to be the specific articles named. If not offering the specific article named, bidder should enclose with bid full information, specifications and descriptive data on items offered.

The Purchaser reserves the right to permit deviations from the specifications if an article offered is substantially in accord with the specifications and is deemed by the Purchaser to be of as good quality and as fully satisfactory for its intended use as an article fully meeting specifications. Unless exceptions are noted by bidder, the article offered will be assumed to be in accord with specifications.

SAMPLES

Articles offered, as equal to "District sample" must fully conform thereto, said "District samples" may be inspected at the place designated by the Purchaser. Samples must be furnished as required. These submitted by successful bidders may be retained for testing or checking against deliveries in which case allowance will be made to the contractor.

Each sample shall be plainly marked in a durable manner with the name of the bidder, the quotation number, and the item number.

Submitted sample will be assumed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder.

Sufficiency of sample will be determined by the Purchaser.

Sample shall not be enclosed with quotation, and quotation shall not be wrapped in package with sample.

INFRINGEMENTS-INDEMNIFICATION

The Contractor shall assume the defense of all claims and suits against the District, its officers and agents, for infringement of the patents, copyrights, or trademarks of any person arising out of the use by the District, its officers or agents, or any article supplied under this quotation. And the Contractor shall indemnify and hold harmless the District, its officers and agents, from any and all liability loss, or damage arising from such claims or suits.

The Contractor agrees to hold the City and county of San Francisco and/or the San Francisco Unified School District harmless from any and all claims and liabilities for damage to all persons including but not limited to employees of the Contractor, arising out of and in the course of the performance of this agreement.

CONDITION OF ARTICLES

Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.

INSPECTION

All articles supplied shall be subject to inspection and rejection by the Purchaser.

AWARD

Purchaser may make awards on separate items or in any aggregate and bidder may offer for award in aggregate of several or all items. The purchaser reserves the right to reject any and all bids, to waive irregularities or informalities in any bid or in the bidding.

FAILURE TO DELIVER

When contractor fails to deliver and article or service of the quality, in the manner or within the time called for by his contract, such article or service may be bought from any source by the Purchaser and if a greater price than that named in the contract be paid for such article or service the excess price will be charged to the contractor or collected from the contractor or sureties on his bond if bond has been required.



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FIRM PRICE

Price/quotations must be firm and shall be in effect for a period of not less than 45 days.

BID OPENING

Bids will be opened publicly at the time stated on this bid and be available for inspection after award is made. Bids will be considered offering discounts from a price list other than specified provided the alternate price list can be readily compared on an over-all basis with specified price list.

CASH DISCOUNTS

- a. Cash Discounts will be taken into consideration in determining the low bids.
- b. Discounts, if offered, must be for at least a 30-day period from receipt of materials or services in order to be considered in awarding bids. This does not preclude suppliers from offering discounts for lesser periods to expedite payments.
- c. The discount period will start upon date of completion of delivery of all items on any order or other authorization certified by the Purchaser, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- d. Payment is deemed to be made for the purpose of earning the discount, on the date of mailing the District warrant or check.
- e. Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the payment in accordance with the provision of "c" and "d" above, unless otherwise provided by bidder.
- f. It is understood and agreed that no additional charge shall accrue against District in the event that District does not make payment within any time specified by bidder.

TAXES

District is exempt from Federal Excise taxes except on articles from resale. Do not include sales or excise taxes in bid prices.

UL and CAL-OSHA

UL and CAL-OSHA required, if applicable

DELIVERIES

FOB destination in San Francisco unless otherwise specified.

Product specifications

Defibrillator		Battery	
Model	HeartStart FRx Defibrillator	Item Number(s)	Standard: M5070A Aviation: 989803139301 (TSO C-142-U.S. only)
Model Number	861304	Type	9 Volt DC, 4.2 Ah, lithium manganese dioxide, disposable long-life primary cell.
How Supplied	Defibrillator, battery (1), SMART Pads II (1 set), Owner's Manual, Quick Reference Guide	Capacity	Minimum 200 shocks or 4 hours of operating time (EN 60601-2-4:2003).
Waveform	Truncated Exponential Biphasic. Waveform parameters adjusted as a function of each patient's impedance.	Install-by Date	Battery is labeled with an install-by date of at least five years from date of manufacture.
Energy	Single energy output: Adult: nominal 150 Joules into a 50-ohm load Infant/Child: nominal 50 Joules into a 50-ohm load	Standby Life	Four years typical when battery is installed by the install-by date. (Will power the AED in standby state within the specified standby temperature range, assuming one battery insertion test and no uses.)
Protocol	Device follows preconfigured settings. Defibrillation and CPR protocol can be customized using HeartStart Event Review or HeartStart Configure software.	SMART Pads II	
User Interface		Item Number	989803139261
Instructions	Detailed voice prompts and visual icons guide responder through use of the defibrillator.	How Supplied	Disposable pads case containing adhesive multifunction defibrillator pads. HeartStart plug style connector clicks into device for preconnected pads solution.
CPR Coaching	Voice coaching for adult and infant/child CPR provides instructions and audio cues for the appropriate number, rate and depth of chest compressions, as well as for each breath.	Active Surface Area	12.4 in2 (80 cm2) each
Controls	Green On/Off button, blue I-button, orange Shock button, optional Infant/Child key	Cable Length	48 inches (121.9 cm)
Indicators	Ready light, blue I-button, caution light, illuminated pads, icons, Shock button lights up when shock is advised.	Use-by Date	Pads case is labeled with a use-by date of at least two years from date of manufacture.
Physical		Infant/Child Key Item Number	989803139311
Size	2.4 x 7.1 x 8.9 inches (6 x 18 x 22 cm) H x D x W	Training Pads II	
Weight	With battery and pads case: 3.5 lbs. (1.5 kg) Without battery or pads case: 2.6 lbs. (1.2 kg)	Item Number	989803139271
Environmental		Function	Special pads place HeartStart FRx into training mode and disable its energy delivery capability. Features 8 real-world training scenarios.
Sealing	Waterjet proof IPX5 per IEC60529 Dust protected IP5X per IEC60529	Automated and User-activated Self-tests	
Temperature	Operating/Standby: 32° - 122° F (0° - 50° C)	Daily Automatic Self-tests	Tests internal circuitry, waveform delivery system, pads and battery capacity.
Altitude	0 to 15,000 feet	Pads Integrity Test	Specifically tests readiness-for-use of pads (gel moisture).
Aircraft	Device: RTCA/DO-160D; 1997	Battery Insertion Test	Upon battery insertion, extensive automatic self-tests and user-interactive test check device readiness.
Crush	500 pounds	Status Indicator	Blinking green "Ready" light indicates ready for use.
Vibration	Operating: meets MILSTD 810F Fig. 514.5C-17, random; Standby: meets MILSTD 810F Fig. 514.5C-18, swept sine.	Data Recording and Transmission	
EMI (Radiated/Immunity)	CISPR II Group I Class B, IEC 61000-4-3, and IEC 61000-4-8	Infrared	Wireless transmission of event data to a PC or Palm® PDA, using the IrDA protocol.
Patient Analysis System		HeartStart Event Review Software	Data management software (optional) for download and review of data retrieved through defibrillator's infrared data port.
Patient Analysis	Evaluates patient ECG to determine if a rhythm is shockable. Rhythms considered shockable are ventricular fibrillation (VF), and certain ventricular tachycardias (VT) associated with lack of circulation. For safety reasons, some VT rhythms associated with circulation will not be interpreted as shockable, and some very low-amplitude or low-frequency rhythms will not be interpreted as shockable VF.	Data Stored	Stores first 15 minutes of ECG and the entire incident's events and analysis decisions.
Sensitivity/Specificity	Meets AAMI DF80 guidelines and AHA recommendations for adult defibrillation (Circulation 1997;95:1677-1682).	* Refer to the HeartStart FRx Defibrillator Owner's Manual for detailed product instructions. All specifications based on 25° C unless otherwise noted. The defibrillator and its accessories are made of latex-free materials.	
Shock Advised	Able to deliver a shock as soon as the device indicates a shock is advised.		
Quick Shock	Able to deliver a shock after the end of a CPR interval, typically in eight seconds.		
Shock-to-Shock Cycle Time	Typically less than 20 seconds between shocks in a series.		
Artifact Detection	Advanced signal processing allows accurate ECG analysis even in the presence of most pacemaker artifact and electrical noise sources. Other artifacts are detected and corrective voice prompts issued.		