

B.6a. Head Counselors and Deans (2017-2018 Salary Schedule) – 3% Increase

Class Occupation	Years of Service	July 1, 2017		July 1, 2017 189 Work Day Annual Salary
		189 Work Day Base	QTEA Add-on	
Salary Schedule I	1	61,996	1,897	63,893
	2	62,699	1,803	64,502
	3	63,399	1,811	65,210
R6 Requirements For Placement	4	64,103	1,915	66,018
	5	64,803	2,022	66,825
	6	65,505	2,130	67,635
	7	66,206	2,236	68,442
	8	66,908	2,343	69,251
Bachelor Degree	9	67,609	2,449	70,058
	10	68,312	2,555	70,867
	11	69,415	2,322	71,737
	12	71,561	1,208	72,769
	13	73,705	94	73,799

Class Occupation	Years of Service	July 1, 2017		July 1, 2017 189 Work Day Annual Salary
		189 Work Day Base	QTEA Add-on	
Salary Schedule II	1	62,699	4,303	67,002
	2	63,399	4,461	67,860
	3	64,103	4,615	68,718
R7 Requirements For Placement	4	64,803	4,772	69,575
	5	65,505	4,930	70,435
	6	66,206	5,086	71,292
	7	67,109	4,824	71,933
	8	69,430	3,359	72,789
BA Plus 30 Units	9	71,753	2,145	73,898
	10	74,078	1,179	75,257
	11	76,397	716	77,113
	12	78,723	751	79,474
	13	78,723	751	79,474
	14	78,723	751	79,474
	15	78,723	751	79,474

Notes:

- One-time Retention Bonus during the fifth year in SFUSD (R7 and R8 pay scales) - \$2,500
- One-time Retention Bonus during the ninth year in SFUSD (R8 pay scales) - \$3,000
- Teachers designated as Master Teacher - \$2,500
- Teachers working at High Potential Schools – up to \$2,000
- Teachers working in Hard to Fill subject areas - \$1,000
- National Board Certification - \$5,000

B.6ba. Head Counselors and Deans (2017-2018 School Year) – 3% Increase

Class Occupation	Years of Service	July 1, 2017		July 1, 2017 189 Work Day Annual Salary
		189 Work Day Base	QTEA Add-on	
Salary Schedule III	1	64,103	5,115	69,218
	2	64,803	5,722	70,525
	3	65,505	6,330	71,835
R8 Requirements For Placement	4	67,352	6,367	73,719
	5	70,224	5,438	75,662
	6	73,094	4,510	77,604
	7	75,969	3,580	79,549
BA Plus 60 Units	8	78,841	2,651	81,492
	9	81,712	1,723	83,435
	10	84,584	1,093	85,677
	11	87,455	1,000	88,455
	12	87,455	2,500	89,955
	13	87,455	2,500	89,955
Career Increment A	14	90,328	2,070	92,398
	15	90,328	2,070	92,398
	16	90,328	2,070	92,398
Career Increment B	17	93,197	2,143	95,340
	18	93,197	2,143	95,340
	19	93,197	2,143	95,340
Career Increment C	20	96,070	2,423	98,493
	21	96,070	2,423	98,493
	22	96,070	2,423	98,493
Career Increment D	23	98,945	2,649	101,594
	24	98,945	2,649	101,594
	25	98,945	2,649	101,594
Career Increment E	26	101,812	3,223	105,035
	27	101,812	3,223	105,035
	28	101,812	3,223	105,035

Notes:

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- One-time Retention Bonus during the ninth year in SFUSD (R8 pay scales) - \$3,000
- Teachers designated as Master Teacher - \$2,500
- Teachers working at High Potential Schools – up to \$2,000
- Teachers working in Hard to Fill subject areas - \$1,000
- National Board Certification - \$5,000