

DATE	QUESTION	ANSWER
11/2/2011	<p>I would like to submit a competitive and fully equivalent IFB using equipment other than Cisco. The equipment that I would like to use is by HP, the world's largest technology company and has both equal or superior products to those shown in your IFB. In addition, the HP products are 30-40% greener than Cisco.</p>	<p>SFUSD will not accept bids for alternate hardware by different manufacturers based on the fact that our staff is Certified on Cisco for configuration, ongoing support and maintenance. Centralized management of these devices has already been In addition, maintaining a single manufacturer of equipment allows for the ancillary benefit of a single manufacturer support process (and contract) and the related efficiencies that are realized by SFUSD.</p>
11/8/2011	<p>Do you have this bid's bill of materials in excel format?</p>	<p>Yes, please see Addendum #3 and Attachment A3</p>
11/10/2011	<p>I saw the new Cisco bid online today. Is this bid open to secondary market suppliers (i.e. new equipment that has been sold once but unopened)? We are secondary market suppliers and participated in a past bid that Network Hardware Resale (also a secondary market supplier) won and wanted to make sure before bidding I can be included on this one as well.</p>	<p>The bidder will only provide Cisco original equipment manufacturer (OEM) items in originally sealed and un-damaged packaging, unless otherwise indicated. The District will not accept remanufactured, reconditioned or compatible hardware for any items in this solicitation, unless otherwise indicated. The supplier is required to be an authorized partner/dealer for the manufacturer(s); the supplier should have a Gold or better partner relationship with the manufacturer, Cisco Systems.</p>

