



SFUSD SAN FRANCISCO
PUBLIC SCHOOLS

PURCHASING DEPARTMENT

135 Van Ness Avenue, Room 123
San Francisco, Ca 94102

T 415 241 6468
F 415 241 6487

WWW.SFUSD.EDU

INVITATION FOR BID

**CISCO NETWORK HARDWARE 2011
IFB No. 012-22010091-11**

MAIL OR DELIVER BIDS TO

San Francisco Unified School District
Purchasing Department
IFB No. 012-22010091-11
135 Van Ness Avenue, Room 123
San Francisco, CA 94102

BID DUE DATE AND TIME

November 17, 2011 - 2:00 P.M.

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- Competitive bids for the specified material and/or service must be received by the San Francisco Unified School District, Purchasing Department, on or before the due date and time specified herein.
 - As a requirement of this solicitation, bidders are required to respond according to the instructions contained in the IFB. Bidders will respond utilizing the format, forms and other criteria indicated in the IFB.
 - Bidder responses that do not comply with the format, forms and other criteria indicated, may be rejected. The District reserves the right to refuse all bids.
 - Bids transmitted by facsimile, email or other electronic communication will not be considered. Bids received after the due date and time will not be accepted.
 - To preserve the integrity of the IFB, the contractor is requested not to contact any District employee for information pertaining to the IFB, other than the purchaser of the solicitation, Section-98.

GENERAL CONDITIONS, INSTRUCTIONS AND INFORMATION FOR BIDDERS

DEFINITIONS

"Purchaser" means Supervisor of Purchasing, San Francisco Unified School District, "District" means San Francisco Unified School District, "Contractor" means bidder to whom award is made.

CONTRACT-INTERPRETATION

Articles and services covered by this quotation must comply with applicable laws, ordinances and other legal requirements. A written purchase order or other acceptance mailed or otherwise furnished to the successful bidder within specified acceptance time results in a binding contract without further action by either party.

Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to the Purchaser, who shall decide the true meaning and intent of the contract, and his decision shall be final and conclusive.

NONDISCRIMINATORY EMPLOYMENT PRACTICES

Provisions of Chap. 12B of the San Francisco Administrative Code, as amended, are incorporated herein and by reference made a part of this contract as though fully set forth (See Addendum attached hereto for nondiscrimination provision).

ALTERNATES

When the name of a manufacturer, brand or make, with or without model number, is used in describing any item, bids for equal articles will be considered unless otherwise stated, but the Purchaser shall be the sole judge as to whether such alternate articles are acceptable. Unless the bidder states to the contrary, articles offered will be assumed to be the specific articles named. If not offering the specific article named, bidder should enclose with bid full information, specifications and descriptive data on items offered.

The Purchaser reserves the right to permit deviations from the specifications if an article offered is substantially in accord with the specifications and is deemed by the Purchaser to be of as good quality and as fully satisfactory for its intended use as an article fully meeting specifications. Unless exceptions are noted by bidder, the article offered will be assumed to be in accord with specifications.

SAMPLES

Articles offered, as equal to "District sample" must fully conform thereto, said "District samples" may be inspected at the place designated by the Purchaser. Samples must be furnished as required. These submitted by successful bidders may be retained for testing or checking against deliveries in which case allowance will be made to the contractor.

Each sample shall be plainly marked in a durable manner with the name of the bidder, the quotation number, and the item number.

Submitted sample will be assumed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder. Sufficiency of sample will be determined by the Purchaser.

Sample shall not be enclosed with quotation, and quotation shall not be wrapped in package with sample.

INFRINGEMENTS-INDEMNIFICATION

The Contractor shall assume the defense of all claims and suits against the District, its officers and agents, for infringement of the patents, copyrights, or trademarks of any person arising out of the use by the District, its officers or agents, or any article supplied under this quotation. And the Contractor shall indemnify and hold harmless the District, its officers and agents, from any and all liability loss, or damage arising from such claims or suits.

The Contractor agrees to hold the City and county of San Francisco and/or the San Francisco Unified School District harmless from any and all claims and liabilities for damage to all persons including but not limited to employees of the Contractor, arising out of and in the course of the performance of this agreement.

CONDITION OF ARTICLES

Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.

INSPECTION

All articles supplied shall be subject to inspection and rejection by the Purchaser.

AWARD

Purchaser may make awards on separate items or in any aggregate and bidder may offer for award in aggregate of several or all items. The purchaser reserves the right to reject any and all bids, to waive irregularities or informalities in any bid or in the bidding.

FAILURE TO DELIVER

When contractor fails to deliver and article or service of the quality, in the manner or within the time called for by his contract, such article or service may be bought from any source by the Purchaser and if a greater price than that named in the contract be paid for such article or service the excess price will be charged to the contractor or sureties on his bond if bond has been required.

FIRM PRICE

Price/quotations must be firm and shall be in effect for a period of not less than 45 days.

BID OPENING

Bids will be opened publicly at the time stated on this bid and be available for inspection after award is made. Bids will be considered offering discounts from a price list other than specified provided the alternate price list can be readily compared on an over-all basis with specified price list.

CASH DISCOUNTS

- a. Cash Discounts will be taken into consideration in determining the low bids.
- b. Discounts, if offered, must be for at least a 30-day period from receipt of materials or services in order to be considered in awarding bids. This does not preclude suppliers from offering discounts for lesser periods to expedite payments.
- c. The discount period will start upon date of completion of delivery of all items on any order or other authorization certified by the Purchaser, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- d. Payment is deemed to be made for the purpose of earning the discount, on the date of mailing the District warrant or check.
- e. Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the payment in accordance with the provision of "c" and "d" above, unless otherwise provided by bidder.
- f. It is understood and agreed that no additional charge shall accrue against District in the event that District does not make payment within any time specified by bidder.

TAXES

District is exempt from Federal Excise taxes except on articles from resale. Do not include sales or excise taxes in bid prices.

UL and CAL-OSHA

UL and CAL-OSHA required, if applicable

DELIVERIES

FOB destination in San Francisco unless otherwise specified.

SPECIAL CONDITIONS

The San Francisco Unified School District

Founded in 1851, San Francisco Unified School District educates approximately 55,000 of San Francisco's pre-school, elementary, middle and high school students at 34 preschools, 102 K-12 schools, 8 county/court schools, 9 charter schools and approximately 9 administrative facilities. The District operates in the approximately 49-square mile area that comprises the City and County of San Francisco.

Purpose and Expectations

The purpose of this Invitation for Bid (IFB) is to solicit Bids for Cisco Network Hardware. This IFB does not include or imply installation or services of any kind, strictly hardware to satisfy the requirements for the schools. The purchase order will be issued as a lot with attachment detail and shipped to one District location in San Francisco County.

The bidder will only provide Cisco original equipment manufacturer (OEM) items in originally sealed and undamaged packaging, unless otherwise indicated. The District will not accept remanufactured, reconditioned or compatible hardware for any items in this solicitation, unless otherwise indicated.

The supplier is required to be an authorized partner/dealer for the manufacturer(s); the supplier should have a Gold or better partner relationship with the manufacturer, Cisco Systems.

The supplier is required to make all arrangements and absorb all costs to have the exchange/credit items removed from the District Information Technology Department within 30/days from the purchase order date.

Address:

SFUSD Information Technologies Department
601 McAllister Street
San Francisco, CA 94102

Inquiries and Contacts

To preserve the integrity of the IFB, the bidder is requested not to contact any District employee for information pertaining to the IFB, other than the purchaser of the solicitation, below.

All inquiries/questions and contact in reference to this IFB are to be directed to:

Richard Nepling, Purchaser
Purchasing Department
IFB No.: 12-22010091-11
135 Van Ness Avenue, Room 123
San Francisco CA 94102

Tel. No.: (415) 241-6468
Fax No.: (415) 241-6487
Email: neplingr@sfusd.edu

All questions (Q&A) must be submitted in writing on or before October 07, 2011, 5:00 P.M. No questions / inquiries will be entertained after this date and time. The preferred communication is email, although Q&A may be sent via regular mail, hand delivered, faxed or emailed. All communication shall be sent to the buyer's attention and include the IFB number and bid description in the subject line with all correspondence.

Question / Answer

Responses to questions will be continually posted as one (1) Q&A response form on the SFUSD website. It is the bidders responsibility to check (bookmark) the website on regular basis to ensure the bidder has all the responses to the question(s)/inquiries(s) pertaining to this bid.

Bid Form

Bids must be submitted on the Bid sheet provided by the due date and time indicated in this solicitation.

The bidder will enter a price for each item indicated on the bid worksheet; multiply the unit price times the unit of measure and enter the result as the extension. The bidder will total all extended prices for a sub-total price. This total will be included on the IFB Bid Form and extended to include sales tax (8.5%), shipping and handling charge, other charges and terms of payment.

The Bid sheet is not to be modified. Additions and/or deletions will not be accepted and may be cause for rejection of a bid as non-responsive.

Response to any item of the Bid sheet with terms such as "negotiable," "will negotiate," etc. will not be accepted and may be cause for rejection of a bid as non-responsive.

Vendor Cost

All costs incurred in the preparation or submission of a bid shall be entirely the responsibility of the bidder and shall not be chargeable to the District.



INVITATION FOR BID

* THIS IS NOT AN ORDER *

SUPPLIER: _____
 ADDRESS: _____
 CITY,ST: _____
 CONTACT: _____
 PHONE: _____
 FAX: _____

ISSUE DATE: October 24, 2011
 IFB NO.: 012-22010091-12
 DUE DATE: November 17, 2011 2:00 P.M.
 PURCHASER: Richard Neipling
 PHONE: (415) 241-6468
 FAX: (415) 241-6487

QUOTATIONS ARE INVITED BY THE BUYER TO BE RECEIVED NOT LATER THAN 2:00 PM ON THE SPECIFIED DUE DATE, COVERING THE ARTICLES OR SERVICES UNDER CONDITIONS STATED. THIS QUOTATION WILL BE USED FOR A SCHOOL PURCHASE ORDER FOR THOSE ITEMS ON WHICH YOUR FIRM IS THE SUCCESSFUL BIDDER. THE IFB NUMBER IS TO APPEAR ON ALL CORRESPONDENCE RELATED TO THIS SOLICITATION.

LINE	QUANTITY	U/M	DESCRIPTION	MFGR.	UNIT PRICE	EXTENDED PRICE
1			ATTACHMENT-A		\$	\$
2	1.00	LT	CISCO NETWORK HARDWARE - VARIOUS ITEMS, ONE TIME PURCHASE, SHIPPING TO ONE LOCATION.	CISCO	\$	\$
3			BIDDER WILL COMPLETE THE BID SHEET (ATTACHMENT-A) USING THE SUB-TOTAL AMOUNT FROM THE BID WORKSHEET (ATTACHMENT-B) AS THE TOTAL FOR THE BID SHEET		\$	\$
4					\$	\$
5					\$	\$
6					\$	\$
7					\$	\$
8					\$	\$
9					\$	\$
10					\$	\$
11					\$	\$

By signing, I attest that I am an authorized representative/agent authorized by my signature to bind the organization to the terms and conditions of the solicitation.

NAME: _____
 TITLE: _____
 SIGN: _____ DATE: _____

SUB-TOTAL	\$
SALES TAX (8.50%)	\$
SHIPPING & HANDLING	\$
Other	\$
TERMS	
BID TOTAL	\$

BID WORKSHEET
(Attachment-B)

BID / PURCHASE

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
1	WS-C2960S-48FPS-L	Catalyst 2960S 48 Gige PoE 740W, 4 x SFP LAN Base	Cisco	90			
2	C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base	Cisco	90			
3	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	Cisco	90			
4	CAB-16AWG-AC	AC Power cord, 16AWG	Cisco	90			
5	WS-C2960S-48TS-L	Catalyst 2960S 48 Gige, 4 x SFP LAN Base	Cisco	74			
6	CAB-16AWG-AC	AC Power cord, 16AWG	Cisco	74			
7	WS-C2960S-48TS-L	Catalyst 2960S 48 Gige, 4 x SFP LAN Base	Cisco	330			
8	C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base	Cisco	330			
9	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	Cisco	330			
10	CAB-16AWG-AC	AC Power cord, 16AWG	Cisco	330			
11	TRN-CLC-000	10 Prepaid Training Credits:Redeem W/Cisco Learning Partners	Cisco	25			
12	CIUS-7-K9	Cius 7 Inch Tablet, Phantom Grey	Cisco	2			
13	CIUS-PWR-CORD-NA	Cisco Cius Power Adapter for North America	Cisco	2			
14	CIUS-MS-H=	Cius Media Station with Standard Handset, Charcoal	Cisco	2			
15	CIUS-MS-HS	Cius Media Station with Handset	Cisco	2			
16	CIUS-PWR-CORD-NA=	Cisco Cius Power Adapter for North America	Cisco	2			
17	CIUS-PWR-CUBE=	Cisco Cius Power for Adapter for Tablet	Cisco	2			
18	CIUS-STD-CASE=	Cius standard carry case	Cisco	2			

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
19	CP-8945-K9=	Cisco Unified Phone 8945, Phantom Grey, Standard Handset	Cisco	2			
20	CP-9951-CHSUS-K9=	Cisco Unified IP Phone 9951, Char, Std HS, Camera, ICON, US	Cisco	2			
21	CP-CAM-C	Cisco IP Camera for 9900 series phone, Charcoal Gray	Cisco	2			
22	CP-9951-C-OPT-K9	Cisco Unified IP Phone 9951, Charcoal, Standard HS, Option	Cisco	2			
23	CP-ICON-HS-C-NA-OP	Jawbone ICON for Cisco Headset, Charcoal, N. America Power	Cisco	2			
24	CP-PWR-CORD-NA=	7900 Series Transformer Power Cord, North America	Cisco	2			
25	CP-PWR-CORD-NA=	7900 Series Transformer Power Cord, North America	Cisco	4			
26	CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	Cisco	2			
27	CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	Cisco	4			
28	CTS-EX60-K9	EX60 - NPP, Touch UI	Cisco	2			
29	CON-ECDN-CTS-EX60	ESS WITH 8X5XNBD EX60	Cisco	2			
30	PWR-CORD-US-A	Pwr Cord US 1.8m Black YP-12 To YC-12	Cisco	2			
31	CTS-CTRL-DV8	Touch Control for EX Series with cradle and handset	Cisco	2			
32	LIC-EX60	EX60 Product License Key	Cisco	2			
33	LIC-ECXX-NPP	EX NPP option	Cisco	2			
34	LIC-S52000-TC4,XK9	License Key Software Encrypted	Cisco	2			
35	SW-S52000-TC4,XK9	Software 4.x Encryption	Cisco	2			
36	CTS-PHD-USB	PrecisionHD USB - 10 unit Pack	Cisco	1			
37	CTS-PHD1080P4XS1	PrecisionHD 1080p Camera w 4x zoom - not sold stand alone	Cisco	1			

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
38	CON-ECDN-PHDP4XS1	ESS WITH 8X5XNBD PrecisionHD 1080p x4 - Silver	Cisco	1			
39	LIC-QSC20-HD	Quick Set License Key for HD	Cisco	1			
40	CON-ECDN-LISC20HD	ESS WITH 8X5XNBD L-QS-PAK E-Dlvy of QS C20 High Def Option	Cisco	1			
41	CTS-RMT-TRC5	Remote Control TRC 5	Cisco	1			
42	LIC-QSC20	Quick Set License Key	Cisco	1			
43	CTS-C20CODEC-K9	C20 Codec	Cisco	1			
44	CTS-QSC20-MIC	Performance Microphone 20	Cisco	1			
45	LIC-QCXX-NPP	Quick Set MXP Natural Presenter Package (NPP) Option	Cisco	1			
46	LIC-S52000-TC4.XK9	License Key Software Encrypted	Cisco	1			
47	CAB-HDMI2.5M	HDMI Cable 2.5M	Cisco	1			
48	SW-S52000-TC4.XK9	Software 4.x Encryption	Cisco	1			
49	CON-ECDN-QSC20MIC	ESS WITH 8X5XNBD Precision Microphone 20	Cisco	1			
50	CUCM-USR-LIC-ADD	Top Level Sku For Adding User License	Cisco	1			
51	CON-ESW-CUCMUS	Cisco SMARTnet Cover Essential Software for CUCM-USR-LIC-ADD	Cisco	1			
52	CUCM-PAK	Include PAK Auto-expanding PAK for CUCM	Cisco	1			
53	LIC-VID-TP-DKTP	Vid. Lic. (in addition to UCM UCL): TP desktop video device	Cisco	4			
54	CON-ESW-LICVIDDK		Cisco	4			
55	UCSS-TP-DTP-1-1	UCSS for UCM BasicUser for One Year - 1 user	Cisco	4			
56	IME-7825-86	IME 8.6 Server Software	Cisco	1			

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
57	LIC-ADJ-USR-AUDVID	Adjunct license for 1 audio or video Endpoint or Softclient	Cisco	4			
58	LIC-CUCM-USR-A	Unified Communications Manager Enhanced Single User-Under 1K	Cisco	5			
59	CON-ESW-EUSRA1	Cisco SMARTnet Cover Essential Software for LIC-CUCM-USR-A	Cisco	5			
60	UCSS-UCM-1-1-A	UC Manager Enh UCSS Less than 1K users - 1 user - 1 year	Cisco	5			
61	CUCM-UCS-2500-86	Unified Communications Manager 8.6 Server Software	Cisco	1			
62	CVXC-2111C-K9-BDL=	Cisco VXC INTGRTD PCoIP Charcoal Bundle (Select QTY 1)	Cisco	2			
63	CON-SNT-2111CKBD	Cisco SMARTnet Cover SMARTnet 8 x 5 x NBD for CVXC-2111C-K9-BDL=	Cisco	2			
64	XPACC-DVIVGA-CBL	DVI TO VGA CABLE	Cisco	2			
65	UCSS-CVXCM-PAK	Cisco Virtualization Experience Client Manager PAK	Cisco	2			
66	CVXCM-K9	Cisco Virtualization Experience Client Manager	Cisco	2			
67	CON-ESW-CVXCMK9	Cisco SMARTnet Cover Essential Software for CVXCM-K9	Cisco	2			
68	UCSS-CVXCM-1-1	Cisco Virtualization Experience Client Manager UCSS 1 Yr	Cisco	2			
69	CVXC-2111-C-K9	Cisco VXC INTGRTD,PCoIP,KB,MSE,DVI-VGA-C,Charcoal	Cisco	2			
70	CON-SNT-CV2111CK	Cisco SMARTnet Cover SMARTnet 8 x 5 x NBD for CVXC-2111-C-K9, CVXC-2111-C-K9=	Cisco	2			
71	XPACC-MSE-G	Mouse USB GRAY	Cisco	2			
72	XPACC-KBD-G	Keyboard USB GRAY	Cisco	2			
73	CVXC-2211W-K9-BDL=	Cisco VXC TOWER PCoIP White Bundle (Select QTY 1)	Cisco	2			

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
74	CON-SNT-2211WBDL	Cisco SMARTnet Cover SMARTnet 8 x 5 x NBD for CVXC-2211W-K9-BDL= BDL=	Cisco	2			
75	XPACC-DVIVGA-ADT	DVI TO VGA ADAPTER	Cisco	2			
76	UCSS-CVXCM-PAK	Cisco Virtualization Experience Client Manager PAK	Cisco	2			
77	CVXCM-K9	Cisco Virtualization Experience Client Manager	Cisco	2			
78	CON-ESW-CVXCMK9	ESS SW VIRTUALIZATION-EXPERIENCE M	Cisco	2			
79	UCSS-CVXCM-1-1	Cisco Virtualization Experience Client Manager UCSS 1 Yr	Cisco	2			
80	CVXC-2211-W-K9	Cisco VXC TOWER,PCoIP,KB,MSE,DVI- VGA-A,White	Cisco	2			
81	CON-SNT-CV2211WK	Cisco-SMARTNET EXTENDED SERVICE AGREEMENT	Cisco	2			
82	XPACC-KBD-W	Keyboard USB WHITE	Cisco	2			
83	XPACC-MSE-W	Mouse USB WHITE	Cisco	2			
84	L-UCSS-MSG	UCSS for Messaging Products - Unity/Unity Cxn	Cisco	1			
85	L-UCSS-MSG-1-1	UCSS for Messaging - 1 Year - 1 User	Cisco	5			
86	L-UNITYCN8-LIC-UPG	Unity Connection 8.x: SW Feature License Add-ons	Cisco	1			
87	CON-ESW-LUNITYCN	ESSENTIAL SW Unity Connection 8.x: SW Feature License	Cisco	1			
88	L-UNITYCN8-HA-PAK	Unity Connection 8.x HA PAK	Cisco	1			
89	L-UNITYCN8-PAK	Unity Connection 8.x PAK	Cisco	1			
90	L-UNITYCN8-USR	One Unity Connection 8.x User - All user Features -eDelivery	Cisco	5			
91	CON-ESW-UNCGN8R	ESSENTIAL SW One Unity Con8.x User - All user Features	Cisco	5			

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension	Taxable
92	L-UNCN8-HA-VMWARE	Unity Connection 8.x HA for VMWare - eDelivery	Cisco	1			
93	XPACC-KBD-G=	Keyboard USB GRAY	Cisco	2			
94	XPACC-MSE-G=	Mouse USB GRAY	Cisco	2			
95	XPACC-VXC22-VESA=	VESA Mount for VXC 22 Series	Cisco	2			

BID AMOUNT (ITEMS 1-95)

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension
EXCHANGE / CREDIT						
96	WS-C3560-24PS-S	Catalyst 3560 24 10/100 PoE 2 SFP Standard Image	Cisco	250		
97	WS-C3524-XL-EN	Catalyst 3524 XL Enterprise Edition	Cisco	40		
98	WS-C3550-24PWR-SMI	24-10/100 inline power 2 GBIC ports: SMI	Cisco	5		
99	WS-C3560-48PS-S	Catalyst 3560 48 10/100 PoE 4 SFP Standard Image	Cisco	3		
100	WS-C2950SX-24	24 10/100 ports w/2 1000BASE-SX ports, Standard Image only	Cisco	5		
101	WS-C3508G-XL-EN	Catalyst 3508G XL Enterprise Edition	Cisco	3		
102	WS-C3550-12G	10 GBIC ports and 2-10/100/1000BaseT ports	Cisco	5		
103	CS-MARS-100-K9	PN-MARS 100 3RU Appliance, 5,000 EPS, 750GB RAID10, HW/SW	Cisco	1		
104	WS-C4507R	Catalyst 4500 Chassis (7-Slot), fan, no p/s, Red Sup Capable	Cisco	2		
105	WS-X4515	Catalyst 4507 Supervisor IV, Console(RJ-45), Mgt(RJ-45)	Cisco	4		
106	WS-X4306-GB	Catalyst 4000 Gigabit Ethernet Module, 6-Ports (GBIC)	Cisco	2		
107	WS-X4548-GB-RJ45	Catalyst 4500 Enhanced 48-Port 10/100/1000 Base-T (RJ-45)	Cisco	4		
108	WS-X6K-S1A-MSFC2	Catalyst 6000 Supervisor Engine1-A, 2GE, plus MSFC-2 and PFC	Cisco	2		
109	WS-C2948G-L3	Catalyst 2948G-L3 Layer 3 Switch - 48 10/100, 2 GBIC Slots	Cisco	5		
110	WS-X6416-GBIC	Catalyst 6000 16-port Gig-Ethernet Mod. (Req. GBICs)	Cisco	2		
111	WS-C6009	Catalyst 6009 Chassis	Cisco	1		
112	WS-X6408-GBIC	Catalyst 6000 8-port Gigabit Ethernet Module (Req. GBICs)	Cisco	1		
113	J4121A	HP4000M fixed switch	HP	40		

BID WORKSHEET
(Attachment-B)

Line #	Item Number	Description	Mfgr.	Quantity	Amount	Extension
114	J8773A	HP4209vl fixed switch	HP	10		
115	J9642A	HP5406zl fixed switch	HP	5		
116	J4813A	HP2524 modular switch	HP	5		
117	J8770A	HP4204vl fixed switch	HP	5		
118	J9085A	HP2610-24 modular switch	HP	3		
119	J9021A	HP2810-24G modular switch	HP	3		
120	Intel 550T	Intel 550T	Intel	5		
121	Intel 510T	Intel 510T	Intel	30		
122	ATRapier24i	ATRapier24i	Allied Telesyn	25		
123	AT-8224	AT-8224	Allied Telesyn	10		

BID/PURCHASE AMOUNT
(ITEMS 1-95)

EXCHANGE AMOUNT
(ITEMS 96-123)

(AMOUNT TO BE CARRIED TO ATTACHMENT-A) **TOTAL BID AMOUNT**