San Francisco Unified School District

Multi-Year Contract For E-Rate Eligible Local Area Network (LAN) Upgrade
Equipment and Services
E-Rate 2019-2020 FCC Form 470 No. 190012441
Proposition A 2016 Bond Program
RFO Project No. 12071

Questions and Answers – February 8, 2019

1. Under Project Approach Requirements, it says “The District does not seek Vendor to provide a dedicated Project Manager”. With the magnitude of a project of this nature and all the resourcing required for deployments, a Project Manager from the vendor is a best practice & is typically assigned, can the district confirm what is meant by dedicated and whether we should include project management in our proposal?

District Response:
The District does not seek dedicated project management as a line item. It is up to the Vendor to decide and propose to the District how they will deliver their service.

2. Regarding your request to include tariffs, would the district consider creating a separate column that automatically calculates the additional 25% increase on each sku? This way it makes it clear what the actual unit price is at time of bidding irrespective of potential tariff increases.

District Response:
The District will not make any additions or changes to: Attachment B - LAN Equipment Upgrade Specifications per School, Attachment C - Bidder Equipment Response Template, or Attachment D - Bidder Service Rate Response Template. Respondents may add column to reflect presumed 25% tariff.