



## INVITATION FOR BID

\* THIS IS NOT AN ORDER \*

SUPPLIER: \_\_\_\_\_  
 ADDRESS: \_\_\_\_\_  
 CITY,ST: \_\_\_\_\_  
 CONTACT: \_\_\_\_\_  
 PHONE: \_\_\_\_\_  
 FAX: \_\_\_\_\_

ISSUE DATE: March 20, 2013  
 IFB NO.: 012-1120-013F  
 DUE DATE: April 5, 2013 2:00 P.M.  
 PURCHASER: Richard Nepling  
 PHONE: (415) 241-6468  
 FAX: (415) 241-6487

QUOTATIONS ARE INVITED BY THE BUYER TO BE RECEIVED NOT LATER THAN 2:00 PM ON THE SPECIFIED DUE DATE, COVERING THE ARTICLES OR SERVICES UNDER CONDITIONS STATED. THIS QUOTATION WILL BE USED FOR A SCHOOL PURCHASE ORDER FOR THOSE ITEMS ON WHICH YOUR FIRM IS THE SUCCESSFUL BIDDER. THE IFB NUMBER IS TO APPEAR ON ALL CORRESPONDENCE RELATED TO THIS SOLICITATION.

LINE	QUANTITY	U/M	DESCRIPTION	MFGR.	UNIT PRICE	EXTENDED PRICE
1	1.00	EA	RUCKUS ZONEDIRECTOR 5000, LICENSED FOR UP TO 100 ZONEFLEX ACCESS POINTS, WITH DUAL DC POWER SUPPLIES, FANS, RACK RAIL MOUNT KIT. Z05000 CAN BE UPGRADED TO SUPPORT UP TO 1000 APS WITH AP LICENSE UPGRADES. (PRIMARY ZD CONTROLLER) #901-5100-XX00	RUCKUS	\$	\$
2	1.00	EA	RUCKUS ZONEDIRECTOR 5000 LICENSE UPGRADE SUPPORTING AN ADDITIONAL 300 ZONEFLEX ACCESS POINTS #909-0300-ZD50	RUCKUS	\$	\$
3	1.00	EA	RUCKUS PREMIUM SUPPORT FOR ZONEOIRECTOR 5000, 100 APS (FOR PRIMARY ZO CONTROLLER) #904-5100-0002	RUCKUS	\$	\$
4	1.00	EA	RUCKUS PREMIUM SUPPORT FOR ZONEOIRECTOR 5000, 300 AP LICENSE UPGRADE (FOR PRIMARY ZD CONTROLLER) #904-0300-0ZD5	RUCKUS	\$	\$
5	1.00	EA	RUCKUS ZONEDIRECTOR 3000 LICENSE UPGRADE SUPPORTING AN ADDITIONAL 50 ZONEFLEX ACCESS POINTS #909-0050ZD00	RUCKUS	\$	\$
6	1.00	EA	RUCKUS 1 YEAR RUCKUS SOFTWARE UPGRADE ONLY FOR ZONEDIRECTOR 3050 (FOR REDUNDANT ZD CONTROLLER) #907-3050-0002	RUCKUS	\$	\$
7	1.00	EA	RUCKUS SOFTWARE UPGRADE ONLY FOR ZONEOIRECTOR 300 AP LICENSE UPGRADE (FOR REDUNDANT ZO CONTROLLER) #907-0300-0ZD2	RUCKUS	\$	\$
8	1.00	EA	RUCKUS SOFTWARE UPGRADE ONLY FOR ZONEOIRECTOR 50 AP LICENSE UPGRADE (FOR REDUNDANT ZD CONTROLLER) #09-0050-0ZD2	RUCKUS	\$	\$



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9	20.00	EA	RUCKUS ZONE FLEX 7982 DUAL-BAND (5 GHZ AND 2.4 GHZ CONCURRENT) 802.11 N WIRELESS ACCESS POINT, 3X3:3 STREAMS, DYNAMIC BEAMFORM, DUAL PORTS, POE SUPPORT. DOES NOT INCLUDE POWER ADAPTER OR POE INJECTOR. INCLUDES LIMITED LIFETIME WARRANTY. #901-7982-US00	RUCKUS	\$	\$
10	380.00	EA	RUCKUS ZONEFLEX DUAL-BAND (5 GHZ AND 2.4 GHZ CONCURRENT) MID-RANGE 802.11 N WIRELESS ACCESS POINT, 14-ELEMENT SMART ANTENNA, THREE PORTS (1GE + 2FE), POE SUPPORT. DOES NOT INCLUDE POWER ADAPTER. #901-7363-XX00	RUCKUS	\$	\$
13	380.00	EA	RUCKUS FLAT MOUNT BRACKET FOR ZONE FLEX 2741,7341,7343,7363, AND 7762. FLAT DROP-CEILING MOUNT KIT FOR 7341, 7343 AND 7363 #902-0166-0000	RUCKUS	\$	\$

By signing, I attest that I am an authorized representative/agent authorized by my signature to bind the organization to the terms and conditions of the solicitation.

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

SIGN: \_\_\_\_\_ DATE: \_\_\_\_\_

<b>SUB-TOTAL</b>	\$
<b>SALES TAX (8.75%)</b>	\$
<b>SHIPPING &amp; HANDLING</b>	\$
<b>Other</b>	\$
<b>TERMS</b>	
<b>BID TOTAL</b>	\$



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### **GENERAL CONDITIONS, INSTRUCTIONS AND INFORMATION FOR BIDDERS**

#### **DEFINITIONS**

"Purchaser" means Supervisor of Purchasing, San Francisco Unified School District, "District" means San Francisco Unified School District, "Contractor" means bidder to whom award is made.

#### **CONTRACT-INTERPRETATION**

Articles and services covered by this quotation must comply with applicable laws, ordinances and other legal requirements. A written purchase order or other acceptance mailed or otherwise furnished to the successful bidder within specified acceptance time results in a binding contract without further action by either party.

Should any questions arise as to the meaning and intent of the contract, the matter shall be referred to the Purchaser, who shall decide the true meaning and intent of the contract, and his decision shall be final and conclusive.

#### **NONDISCRIMINATORY EMPLOYMENT PRACTICES**

Provisions of Chap. 12B of the San Francisco Administrative Code, as amended, are incorporated herein and by reference made a part of this contract as though fully set forth (See Addendum attached hereto for nondiscrimination provision).

#### **ALTERNATES**

When the name of a manufacturer, brand or make, with or without model number, is used in describing any item, bids for equal articles will be considered unless otherwise stated, but the Purchaser shall be the sole judge as to whether such alternate articles are acceptable. Unless the bidder states to the contrary, articles offered will be assumed to be the specific articles named. If not offering the specific article named, bidder should enclose with bid full information, specifications and descriptive data on items offered.

The Purchaser reserves the right to permit deviations from the specifications if an article offered is substantially in accord with the specifications and is deemed by the Purchaser to be of as good quality and as fully satisfactory for its intended use as an article fully meeting specifications. Unless exceptions are noted by bidder, the article offered will be assumed to be in accord with specifications.

#### **SAMPLES**

Articles offered, as equal to "District sample" must fully conform thereto, said "District samples" may be inspected at the place designated by the Purchaser. Samples must be furnished as required. These submitted by successful bidders may be retained for testing or checking against deliveries in which case allowance will be made to the contractor.

Each sample shall be plainly marked in a durable manner with the name of the bidder, the quotation number, and the item number. Submitted sample will be assumed to be exactly what bidder proposes to furnish unless otherwise clearly indicated by the bidder. Sufficiency of sample will be determined by the Purchaser.

Sample shall not be enclosed with quotation, and quotation shall not be wrapped in package with sample.

#### **INFRINGEMENTS-INDEMNIFICATION**

The Contractor shall assume the defense of all claims and suits against the District, its officers and agents, for infringement of the patents, copyrights, or trademarks of any person arising out of the use by the District, its officers or agents, or any article supplied under this quotation. And the Contractor shall indemnify and hold harmless the District, its officers and agents, from any and all liability loss, or damage arising from such claims or suits.

The Contractor agrees to hold the City and county of San Francisco and/or the San Francisco Unified School District harmless from any and all claims and liabilities for damage to all persons including but not limited to employees of the Contractor, arising out of and in the course of the performance of this agreement.

#### **CONDITION OF ARTICLES**

Articles offered and furnished must be new and previously unused, and of manufacturer's latest model, unless otherwise specified herein.

#### **INSPECTION**

All articles supplied shall be subject to inspection and rejection by the Purchaser.

#### **AWARD**

Purchaser may make awards on separate items or in any aggregate and bidder may offer for award in aggregate of several or all items. The purchaser reserves the right to reject any and all bids, to waive irregularities or informalities in any bid or in the bidding.

#### **FAILURE TO DELIVER**

When contractor fails to deliver and article or service of the quality, in the manner or within the time called for by his contract, such article or service may be bought from any source by the Purchaser and if a greater price than that named in the contract be paid for such article or service the excess price will be charged to the contractor or collected from the contractor or sureties on his bond if bond has been required.



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### **FIRM PRICE**

Price/quotations must be firm and shall be in effect for a period of not less than 45 days.

### **BID OPENING**

Bids will be opened publicly at the time stated on this bid and be available for inspection after award is made.

Bids will be considered offering discounts from a price list other than specified provided the alternate price list can be readily compared on an over-all basis with specified price list.

### **CASH DISCOUNTS**

- a. Cash Discounts will be taken into consideration in determining the low bids.
- b. Discounts, if offered, must be for at least a 30-day period from receipt of materials or services in order to be considered in awarding bids. This does not preclude suppliers from offering discounts for lesser periods to expedite payments.
- c. The discount period will start upon date of completion of delivery of all items on any order or other authorization certified by the Purchaser, or upon date of receipt of properly prepared invoices covering such deliveries, whichever is later.
- d. Payment is deemed to be made for the purpose of earning the discount, on the date of mailing the District warrant or check.
- e. Whether or not the discount is taken into consideration in determining the low bid, it will be deducted from the payment in accordance with the provision of "c" and "d" above, unless otherwise provided by bidder.
- f. It is understood and agreed that no additional charge shall accrue against District in the event that District does not make payment within any time specified by bidder.

### **TAXES**

District is exempt from Federal Excise taxes except on articles from resale. Do not include sales or excise taxes in bid prices.

### **UL and CAL-OSHA**

UL and CAL-OSHA required, if applicable

### **DELIVERIES**

FOB destination in San Francisco unless otherwise specified.